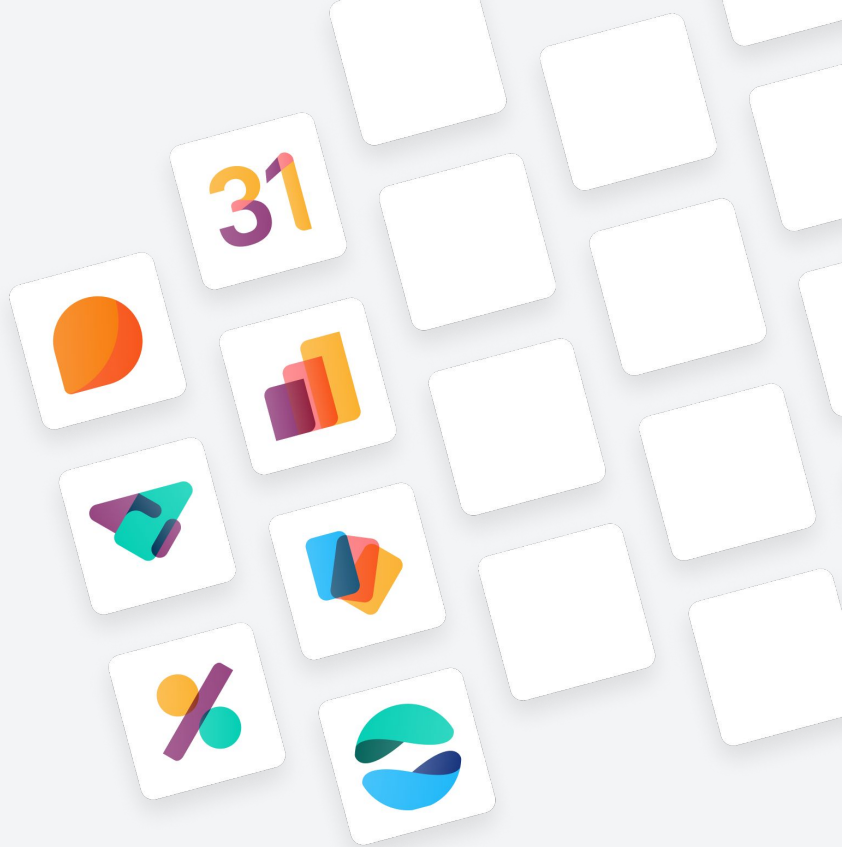




*Odoo 18
R&D Sneak Peek*

Christophe Klopfert, Product Owner



Our priorities

- 1. Onboarding of new users*
- 2. Discovery (of existing functionalities)*
- 3. Setting up (configuration & imports)*
- 4. New features for existing users*

Onboarding & Discovery : Accounting

Accounting Dashboard Customers Vendors Accounting Reporting Configuration



Dashboard

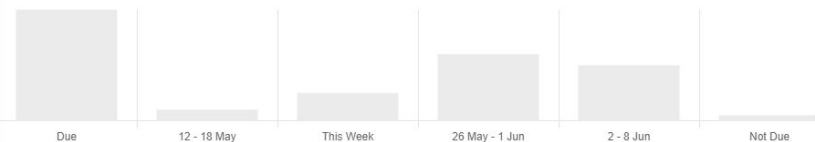
Search... Favorites X

1-5 / 5 < >

Customer Invoices

Get Paid online. Send electronic invoices.

New Invoice



Vendor Bills

Let artificial intelligence scan your bill. Pay easily.

Upload



Drag & drop
or try our sample

or



Create a bill manually

Bank

Connect your bank. Match invoices automatically.

Search over
36 000 banks



Record transactions manually

Miscellaneous Operations

Never miss a tax deadline.

New Entry

Upload

- Set Company Data
- Set Periods
- Review Chart of Accounts

Setting up example: the Product form

Product ~~Name~~

☆ Acoustic Bloc Screens

☒ ~~Sales~~ ☒ ~~Purchase~~ ☐ ~~Expenses~~ ☐ ~~Subscriptions~~ ☐ ~~Rental~~ ☐ ~~Point of Sale~~

☒ ~~Can be Sold~~ ☒ ~~Can be Purchased~~ ☐ ~~Can be Expensed~~ ☐ ~~Recurring~~ ☐ ~~Can be Rented~~

Tab displayed or not based on checkbox

General Information | Attributes & Variants | Sales | Purchase | Inventory | Accounting | eBay

~~Product Type~~ ? Service
Consumable *Goods*
Service
~~Storable Product~~
~~Booking Fee~~
Combo
~~Event Ticket~~
~~Event Booth~~
~~Course~~
At cost

Invoicing Policy ?

Unit of Measure ? At cost

~~Purchase UoM~~ ? Units *move to purchase*

*add purchase taxes here
(remove it from purchase tab)
Hide it if Purchase == false*

Sales Price ? \$ 295.00 (= \$ 339.25 Incl. Taxes)

~~Sales~~ Customer Taxes ? 15% X *on change: recompute purchase VFE: not tested, seems to be*

Avatax Category ?

Cost ? \$ 287.00 per Units

~~Purchase Taxes~~

~~Product Category~~ All / Saleable / Office Furniture

Internal Reference FURN_6666 Version ? 1

Barcode 601647855653 *on change: recompute purchase tax invisible if service*

~~Product Template Tags~~ *move to sales*

~~Configure tags~~

Company

INTERNAL NOTES

This note is only for internal purposes.



Sales & Cie



Sales Commissions

New module to compute the commissions of Sales persons

Achievements and Targets can be based on:

- Amount Invoiced
- Amount Sold
- Margin
- Sold quantity
- Invoiced quantity
- New MRR (if subscription)

Possibility to combine different rules with specific ponderation for specific products, product categories or recurring period.

Commission Plan: form

☒ Actions
Archive
Duplicate
Set to draft

> >

Commission Plan
i.e. Commissions plan 2024

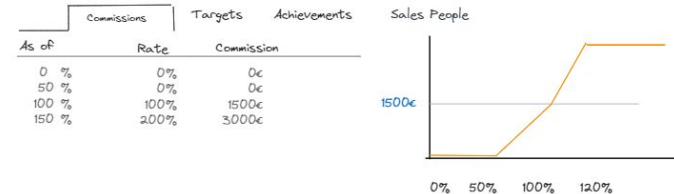
Dates _____ -> _____ Company Odoo IN Pvt Ltd

Periodicity monthly, quarterly, yearly

Based on Achievements, Targets per Person, Team

Commission on Target \$1500.00 per quarter

Commissions	Targets	Achievements	Sales People	
Achievement	Product	Category	Recurring	Rate
Invoiced Amount	any product	any category	non recurring	50%
New MRR			Monthly	100%
New MRR			Yearly	100%
New MRR			3 Years	300%
New MRR			5 Years	500%



Loyalty in Portal



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+1 (650) 555-0111

Joel Willis ▾

Contact Us

My account

1 Quotations to review

1 Document(s) to sign



Sales Orders

Follow, view or pay your orders



Your Invoices

Follow, download or pay your invoices



Payment methods

Manage your payment methods



Documents

Access your signed documents



Subscriptions

Manage your subscriptions



Projects

Follow the evolution of your projects



Tasks

Follow and comments tasks of your projects



Timesheets

Review all timesheets related to your projects



Tickets

Follow all your helpdesk tickets



Joel Willis

YourCompany

858 Lynn Street
Bayonne NJ 07002
United States

(683)-556-5104

joel.willis63@example.com

Edit information



E-Wallet

\$0.23



Loyalty card

1589 Points



Your Wallet

\$12.88

Last Movements

Online payment 500085

- \$15.56

Online payment 500095

- \$21.61

\$50.00 ▾

Top up now



Loyalty card

1589 points



05246897

10% on your next order

Use it now

--> see history

Combo products “everywhere”

PoS + Sales, Ecommerce, Rental, Subscriptions



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Mitchell Admin

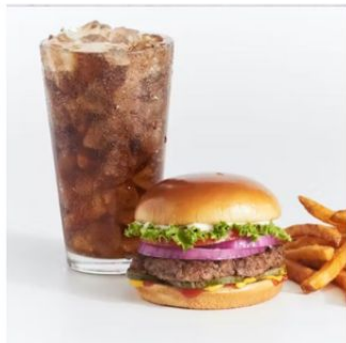
[Contact Us](#)

Search...



Default USD pricelist

All Products / Burger Menu Combo



Burger Menu Combo

\$ 10.00

...
Product description
...

- 1 + [Add to cart](#)

[Add to wishlist](#)

[Compare](#)

[Terms and Conditions](#)

30-day money-back guarantee

Shipping: 2-3 Business Days

Burger Menu Combo



Burgers Choice



Bacon Burger



Cheese Burger

Drinks choice



Coca-Cola



Water



Minute Maid



Milkshake
Banana
\$ 2.30

[Add to order](#)

PDF Quote builder 2.0

- Translations
- Use any fields (based on a whitelist)
- Insert custom zones that can be manually modified for each quotation.

S00070

Customer Deco Addict
77 Santa Barbara Rd
Pleasant Hill CA 94523
United States - US12345673

Expiration 07/04/2024

Recurring Plan

Pricelist ? Benelux (USD)

Payment Terms 30 Days

Quotation Template Meeting Room

Order Lines Optional Products **Descriptions** Other Info Notes

Activate

Stealthy
Wood

Proposal for Joel's
kitchen redesign in a
modern way.

Quotation S00086

Joel Willis

No custom zone

Put fields in your PDF templates to define content areas.
Update Sections to start specifications, project's clarifications,
details of the offer, etc.

Customize Your Quote

Header

Header FR

Header EN

Testimonial: Retail

Testimonial: POS

Methodology

Product XYZ

Product Sheet

Other File

Other Product

Product Sheet

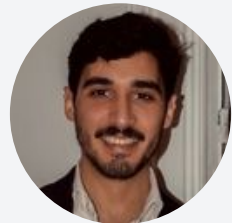
Footer

Terms & Cond

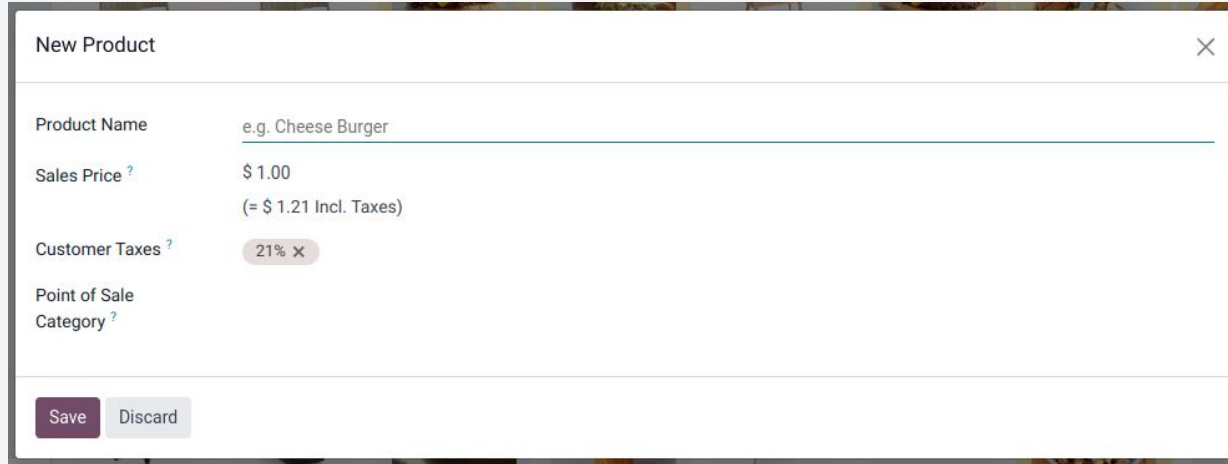
Save

Discard

Point of Sale



Backend views directly to frontend



The screenshot shows a 'New Product' dialog box with the following fields and values:

Field	Value
Product Name	e.g. Cheese Burger
Sales Price ?	\$ 1.00 (= \$ 1.21 Incl. Taxes)
Customer Taxes ?	21% x
Point of Sale Category ?	

At the bottom of the form are two buttons: 'Save' and 'Discard'.

Create products without leaving PoS interface

And barcode lookup !

But also...

- Free orders in PoS restaurant
- PoS events
- Product with variants displayed like in e-commerce
- New designs for better UX at login and payment screen

eCommerce



New location selector widget

1367

1 Station Avia

Chaussée De Namur 67

2 Autre-Eglise

Rue De La Place 3

3 Perwez

Avenue Wilmart 26

4 Eghezee

Chaussée De Louvain 37

5 Librairie Du Rond Point Thorembais

Chaussée De Charleroi 318

6 Total Eghezee

Route De Ramillies 6

7 Librairie L'As-Tu Lu Jauche

Avenue Albert Drossart 3

8 Orp-Jauche

Place De La Roulette 3

9 Automat Trafic Jodoigne

Rue De Septembre 5

10 Jodoigne

Avenue Des Commandants Borée 42

11 Librairie De La Bruyere

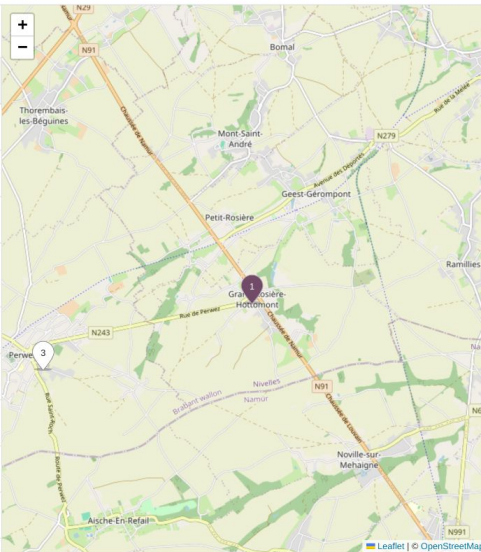
Rue Saint-Jean 1

12 Wasseiges

Rue De Merdorp 18

+

-



Leaflet | © OpenStreetMap

1 Station Avia

Chaussée De Namur 67

1367 Ramillies

Choose this location

Monday	07:00 - 18:30
Tuesday	07:00 - 18:30
Wednesday	07:00 - 18:30
Thursday	07:00 - 18:30
Friday	08:00 - 14:00 15:00 - 18:00
Saturday	09:00 - 16:00
Sunday	Closed

← Choose a pick-up point

1367



List view

Map view

- 1 Station Avia
Chaussée De Namur 67
Open now
Opening hours

- 2 Autre-Eglise
Rue De La Place 3
Open now
Opening hours

- 3 Perwez
Avenue Wilmart 26
Open now
Opening hours

- 4 Eghezee
Chaussée De Louvain 37
Open now
Opening hours

- 5 Librairie Du Rond Point Thorembais
Chaussée De Charleroi 318
Open now
Opening hours

- 6 Total Eghezee

Choose this location

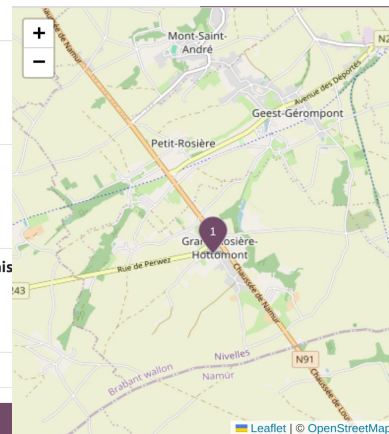
← Choose a pick-up point

1367



List view





Map view



- 1 Station Avia
Chaussée De Namur 67
1367 Ramillies
Open now
Opening hours

Choose this location

Sign in button in checkout form

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[Review Order](#) > **[Shipping](#)** > [Payment](#)

Email

Already have an account? [Sign in](#)

☐ Be the first to find out all the latest news, products and trends

Fill in your address

Full name

Phone

Company Name

VAT

Street and Number

Apartment, suite, etc.

City

Zip Code

Country

Country... ▾

☒ Ship to the same address

Newsletter option

... And more

- **One page checkout**
- **Hide /shop page** for unknown customers
- **/shop and product pages** redesign
- Various **SEO** improvements
- Generate a **mega menu** based on ecommerce categories
- Allow **multiple warehouses** on a website and **display stock** quantity on the product page
- Improved **Click&Collect** flow
- **Order confirmation** before payment

Inventory / Purchase



Delivery dispatching

- order pickings in batch for delivery round
- assign vehicle to batch
- Map view of the batch

Inventory Batch: form

Inventory Overview Operations Products Reporting Configuration

New Batch Transfers BATCH/00002 → CMR Report

Validate Print Print Labels Cancel

BATCH/00002

Responsible

Operation Type YourCompany: Delivery Orders

Company My Company (San Francisco)

Scheduled Date 02/06/2024 15:29:01 → optional end date (for gantt)

many2one

Dock Dock A v

Vehicle Opel 6J45XC1234 v

Vehicle Category Semi-Truck (250kg, 30m³) v

Weight 140kg 30%

Volume 110m³ 50%

many2one: Fleet.vehicle_id, non required Placeholder; Third Party Provider.

many2one: Fleet.vehicle.category placeholder: e.g. Semi-truck

invisible if no vehicle category

onchange

Ability to add properties depending on operation type

Map

Add a button to open all delivery orders of the batch in map view

Detailed Operations Operations Transfers

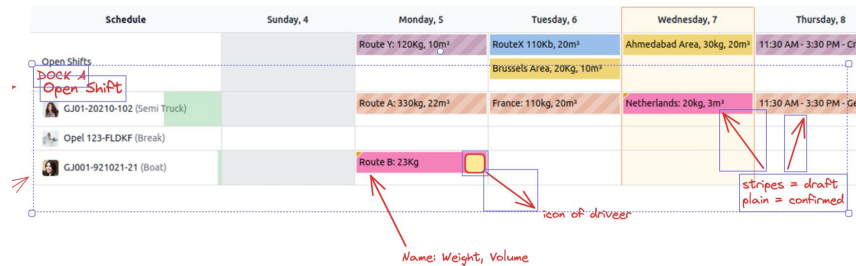
Reference	Scheduled Date	Source Document	Carrier	Volume	Weight	for Shipping	Batch Transfer	Company	Status	⌵
WH/OUT/00008	Today	Partner ZIP		110	110.00		BATCH/00002	My Company (San Francisco)	Ready	✕
WH/OUT/00009	Today			10	30.00		BATCH/00002	My Company (San Francisco)	Ready	✕
Add a line										
				110	140					

Legend: order by location

Add sum="..." on these two columns

optional="hidden"

Inventory Batch: Gantt



Improved automated batches

- Allows to combine waves and batches

Automatic Wave

Improve setting UX on stock.picking, and allow the creation of wave pickings

BATCH TRANSFERS Batch & Wave Picking

Automatic Batches ?	<input checked="" type="checkbox"/>
Group by Grouping	<input type="checkbox"/> Contact ? <input type="checkbox"/> Carrier ? <input type="checkbox"/> Destination Country ?
Wave Grouping	<input type="checkbox"/> Product <input type="checkbox"/> Category <input type="checkbox"/> Location if products partially available v
Maximum lines per batch ?	0 lines
Maximum transfers per batch ?	0 transfers
Maximum weight per batch ?	0 kg
Auto-confirm	<input checked="" type="checkbox"/>

if Locations checked, add a many2many_tags below:
Wave Locations _____v

So, if you set WH/Stock, and WH/stock2 and WH/stock/cold, the following groups will be done
 1. WH/stock & WH/stock/loc/locB -> description WH/stock
 2. WH/stock/cold/A & WH/stock/cold/B/C/D -> description WH/stock/cold
 3. HH/stock2/... ->description WH/stock2

fully available
partially available
only visible if one of the wave grouping

closer to input

Better putaways

- Can send products where they already are/were

Putaway Rules

Note: closest is the current one.

<input type="checkbox"/>	When product arrives in	Product	Product Category	Store to sublocation	Sublocation	Having Category	Company
<input type="checkbox"/>	WH/Stock	[CONS_0002] Simple Pen		WH/Stock/Shelf 2	Last used	Low frequency - Big	My Company (San Francisco)
<input type="checkbox"/>	WH/Stock			WH/Stock	Closest		My Company (San Francisco)
		Placeholder: All Products	Placeholder: All Categories		No		
		Allow to do a rule without Product & Category			default to No	invisible IF sublocation=no	

Revamped barcode app

Batches

YourCompany

Scan a transfer, product, lot or package to filter your records

New

1-3 / 3

☆

BATCH/0001

In progress

Batch description

Wood Corner

26/04/2024

☆

BATCH/0002

In progress

Batch description

Wood Corner

26/04/2024

☆

BATCH/0003

In progress

Batch description

Wood Corner

26/04/2024

WH/PICK/0002

Azure Interior

Scan product or package

📍

WH/Stock

FURN_6741

Custom Table

WH/Packing zone

1/4000

Units

+3999

FURN_6741

Custom Table

WH/Packing zone

1

Units

+1

📍

WH/Droparea

Add product

Validate

WH/PACK/0002

Azure Interior

FURN_6741

Large Meeting Table

698 / 999

Units

0

-1

+1

+301

Pack +5 Units

Pack +10 Units

📍

Source location

WH/Packing Zone

📍

Destination location

WH/Out

📦

Source Package

Discard

Confirm

And more...

Inventory

- Valuation by lots
- Inter-company lots/SN
- New push rules and flexible routes
- MTSO: MTO that can pick a part in the stock and procure the remaining
- Package content report contains QR code with all serials inside
- Allow to scan QR code containing mass data.

Barcode

- Hide reserved lots/serials
- Hide theoretical quantity in inventory adjustments
- Forbid users to add products not in the picking
- Aggregate lines of same products in batches
- Barcode app can be installed as a PWA on mobile devices
- Sign deliveries
- Sound when scan was OK

... And more...

Purchase

- Down payments
- Purchase templates
- Structured data(UBL) stored in the pdf RfQ/PO for easy import in sales
- Merge RfQs manually
- Improved reports

Shipping

- Shipping methods availability per weight, volume, and/or product tags
- New shipping connectors for Fedex, DHL and USPS.
- Improved Fedex, DHL and UPS
- Better pickup point selection, in backend and frontend, for compatible connectors

 **MRP**



MPS Updates

Manufacturing

Overview

Operations

Planning

Products

Reporting

Configuration

Order

Add a Product

Master Production Schedule

<

UI Revamp

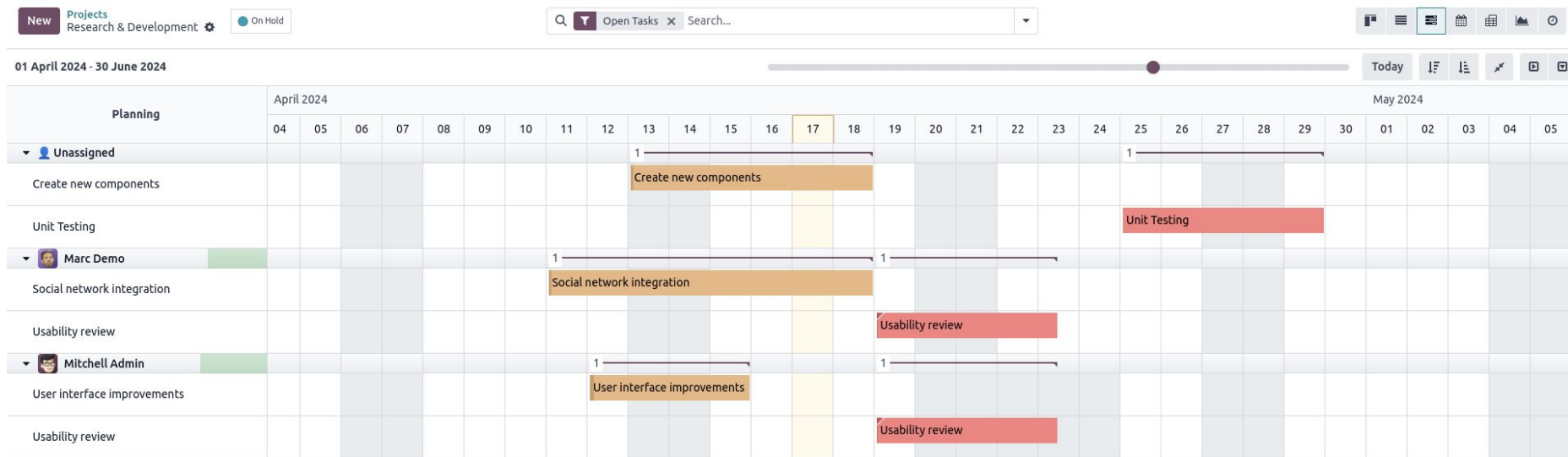
Automatic
Replenishment +
Flexible Route

Edit Production Schedule

Product	[FURN_7800] Desk Combination	Safety Stock Target ?	5.00	Units
Bill of Materials	[FURN_7800] Desk Combination	Minimum to Replenish ?	0.00	Units
Route ?	Manufacture	Maximum to Replenish ?	<input type="checkbox"/> No Maximum	
		Trigger ?	Replenish manually	

Save Cancel

Gantt view improvements



zoom in/out, scroll horizontally, view one task per line and much more!

On-Demand Quality Checks

The screenshot displays a software interface for inventory management. At the top, a navigation bar includes tabs for Inventory, Overview, Operations, Products, Reporting, and Configuration. The user is logged in as 'My Company (San Francisco)'. The main header shows 'New Inventory Overview / YourCompany: Receipts' with a gear icon next to 'WH/IN/00007'. Below this is a toolbar with buttons: 'Validate', 'Record comments', 'Quality Checks', 'Print', 'Print Labels', and 'Cancel'. On the right, there are status buttons: 'Draft', 'Ready', and 'Done'. The main content area shows a star icon next to 'WH/IN/00007', 'Receive From YourCompany - Joe H. Willis', and 'Scheduled Date 05/15/2024 02:00:00'. A modal window titled 'On-Demand Quality Check' is open in the foreground. It contains a 'Product' dropdown menu, a 'Quality Check Point' text input field, and a 'Confirm' button at the bottom. A red arrow points from the gear icon in the header to the modal.

Inventory Overview / YourCompany: Receipts

WH/IN/00007

Validate Record comments Quality Checks Print Print Labels Cancel

Draft Ready Done

☆ WH/IN/00007

Receive From YourCompany - Joe H. Willis

Scheduled Date 05/15/2024 02:00:00

Operations Additional

Product

[FURN_8888] Office Lamp

Add a line

On-Demand Quality Check

Product


Quality Check Point


Confirm


Shop Floor Improvements

☐ All MO 2 | My WO 0 | Assembly 1 1


WH/MO/00003 - Manual Assembly
[FURN_8522] Table Top - 1 Units

!! Custom Signature !! 

Worksheet 

Register Production 

[FURN_7023] Wood Panel 2 Units

Mark as Done 


Add Notes


☐ All MO 3 | My WO 0 | Assembly 1 2 | Drill 1 0 | Assembly 2 0 +


WH/MO/00010 - Assembly ▶
[D_0045_B] Stool (Dark Blue) - 1 Units


Instructions (1/8) ^


Generate Serial Number 0000002


Parts 


Stool Lot (Dark Blue) 

Assembly 


Print Label 

Picture 

Quality Check 

Buckle test 

WH/MO/00011 - Assembly ▶
[FURN_9666] Table - 1 Units


Worksheet 


Instructions (0/9) v

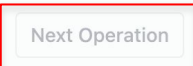
Fold/Unfold Instructions

☐ All MO 1 | My WO 0 | Assembly 1 0

WH/MO/00012 - Packing ▶
[FURN_8855] Drawer - 5 Units

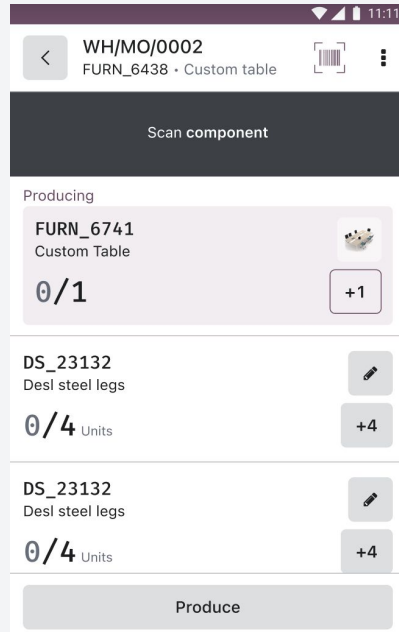
Worksheet 

Register Production 

Undo 

Next Operations

And more...



The image shows a mobile application interface for production management. At the top, there is a header bar with a back arrow, the text 'WH/MO/0002' and 'FURN_6438 • Custom table', a barcode icon, and a menu icon. Below the header is a dark grey button labeled 'Scan component'. The main content area is titled 'Producing' and contains three items. The first item is 'FURN_6741 Custom Table' with a small icon of a table and a '+1' button. The second item is 'DS_23132 Desl steel legs' with a small icon of a leg and a '+4' button. The third item is 'DS_23132 Desl steel legs' with a small icon of a leg and a '+4' button. At the bottom of the screen is a large grey button labeled 'Produce'.

WH/MO/0002
FURN_6438 • Custom table

Scan component

Producing

FURN_6741
Custom Table

0/1 +1

DS_23132
Desl steel legs

0/4 Units +4

DS_23132
Desl steel legs

0/4 Units +4

Produce

- Project & MO Link
- Quality and multi step for Repair Orders
- Repair for Rental Returns
- MRP Documents Refactor
- Product Catalog for BOM, MO, Repair
- Mass Produce Redesign
- Work in Progress Management...

Services



Top bar to browse related project records

The screenshot displays a project management application interface. At the top, a navigation bar contains several tabs: 'Tasks', 'Project Updates', 'Timesheets', 'Planning', 'Documents', 'Sales Orders', and 'Invoices'. The 'Tasks' tab is highlighted with a red rectangular box. Below the navigation bar, there is a search bar with the text 'Open Tasks' and a search icon. To the right of the search bar, there are several icons for different views and settings. The main content area is divided into three columns: 'New', 'In Progress', and 'Done'. Each column has a header with a plus sign and a count of items. The 'New' column has 5 items, 'In Progress' has 3 items, and 'Done' has 3 items. Each item in the columns is a task card with a title, a subtitle, a status, and a time estimate. The tasks are: 'Kitchen Assembly' (Deco Addict, Cabinets, 03:00), 'Furniture Delivery (Manual)' (Deco Addict, 03:00), 'Kitchen Assembly (Milestones)' (Deco Addict, 03:00), 'Junior Architect (Invoice on Timesheets)' (Deco Addict, 03:00), 'Senior Architect (Invoice on Timesheets)' (Deco Addict, 03:00), 'Planning' (Deco Addict, Preparation and Delivery Phase, 03:00), 'Decoration' (Deco Addict, 03:00), and 'Senior Architect (Invoice on Timesheets)' (Deco Addict, 00:00).

Top Bar Navigation:

- Tasks
- Project Updates
- Timesheets
- Planning
- Documents
- Sales Orders
- Invoices
- + ▼

Search Bar: Open Tasks X Search...

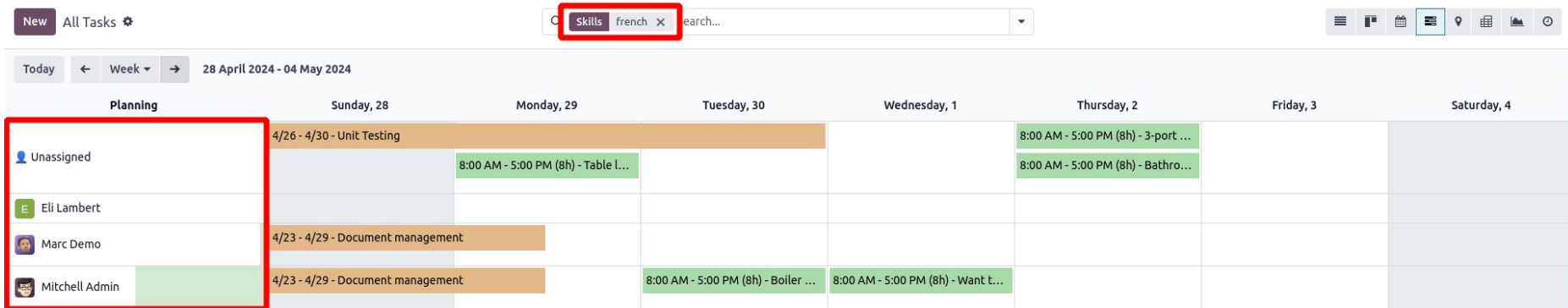
Columns:

- New** (+ 5)
- In Progress** (+ 3)
- Done** (+ 3)
- + Stage**

Task Cards:

- Kitchen Assembly**
Deco Addict
Cabinets
03:00
- Furniture Delivery (Manual)**
Deco Addict
03:00
- Kitchen Assembly (Milestones)**
Deco Addict
03:00
- Junior Architect (Invoice on Timesheets)**
Deco Addict
03:00
- Senior Architect (Invoice on Timesheets)**
Deco Addict
03:00
- Planning**
Deco Addict
Preparation and Delivery Phase
03:00
- Decoration**
Deco Addict
03:00
- Senior Architect (Invoice on Timesheets)**
Deco Addict
00:00

Find the right people based on their skills



Tracking revisions in tasks

Project Projects Tasks Reporting Configuration

New Projects / AGR - 500080 - Sales Order Kitchen Assembly

Start

☆ Kitchen Assembly

Project AGR - 500080 - Sales Order

Milestone 7 Cabinets

Assignees Mitchell Admin

Tags

Description Timesheets Sub-tasks

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Et odio pellentesque diam volutpat commodo sed egestas. Quisque egestas diam in arcu cursus euismod quis. Volutpat sed cras ornare arcu dui vivamus arcu felis. Vehicula ipsum a arcu cursus vitae congue mauris rhoncus. Justo eget magna fermentum iaculis eu. Eleifend quam adipiscing vitae proin sagittis nisl. Vestibulum mattis ullamcorper velit sed ullamcorper morbi tincidunt ornare. Lorem sed risus ultricies tristique nulla aliquet. Dictum varius dui at consectetur lorem. Id semper risus in hendrerit gravida. Et malesuada fames ac turpis egestas. Nunc faucibus a pellentesque sit amet porttitor eget. Leo dui ut diam quam. Commodor viverra maecenas accumsan lacus vel facilisis volutpat est velit. Vulputate ut pharetra sit amet aliquam id diam maecenas ultricies. Gravida in fermentum et sollicitudin ac. Porttitor eget dolor morbi non arcu.

Task Description History

Content Comparison

04/17/2024 14:34:58 Mitchell Admin

04/17/2024 14:33:53 Mitchell Admin

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

Et odio pellentesque diam volutpat commodo sed egestas. Quisque egestas diam in arcu cursus euismod quis. Volutpat sed cras ornare arcu dui vivamus arcu felis. Vehicula ipsum a arcu cursus vitae congue mauris rhoncus. Justo eget magna fermentum iaculis eu. Eleifend quam adipiscing vitae proin sagittis nisl. Vestibulum mattis ullamcorper velit sed ullamcorper morbi tincidunt ornare. Lorem sed risus ultricies tristique nulla aliquet. Dictum varius dui at consectetur lorem. Id semper risus in hendrerit gravida. Et malesuada fames ac turpis egestas. Nunc faucibus a pellentesque sit amet porttitor eget. Leo dui ut diam quam. Commodor viverra maecenas accumsan lacus vel facilisis volutpat est velit. Vulputate ut pharetra sit amet aliquam id diam maecenas ultricies. Gravida in fermentum et sollicitudin ac. Porttitor eget dolor morbi non arcu.

Restore history

Discard

My Company (San Francisco)

1 / 11

Activities

Following

Today

appreciate your interest in our products/services. Your inquiry and will respond to your email as soon as possible. If you have any concerns in the meantime, please do not hesitate to help.

https://61400384-mastercall.runbot181.odoo.com/odoo/project/16/tasks/118?cid=1#

Products under warranty

New

My Tasks

Replace defective shower head ⚙

4 Products
\$ 0.00

\$ Sales Order

Worksheet

Start

Sign Report

Send Report

Mark as done

New 8d

Planned

In Progress

Done

...



Replace defective shower head

In Progress

Project

Field Service

Worksheet Template ?

Device Installation and Maintenance

Assignees

Under Warranty ?



Tags

Customer

Ready Mat, Travis Mendoza

7500 W Linne Road

Tracy CA 95304

United States

→ View Itinerary

Phone

(840)-944-8661

Sales Order Item ?

Non-billable

Planned Date

04/09/2024 17:00:00

→ 04/09/2024 18:00:00

Allocated Time

00:00 (0%)

Description

Timesheets

Sub-tasks

Add details about this task...

... And more!

Field Service

- Planning by **location**
- Integration with **Maintenance**
- Cost of products in **analytic accounting**

Helpdesk

- suggestion of **similar tickets** to support agents
- suggestion of relevant **documentation** to customers when they are **submitting tickets**

Planning

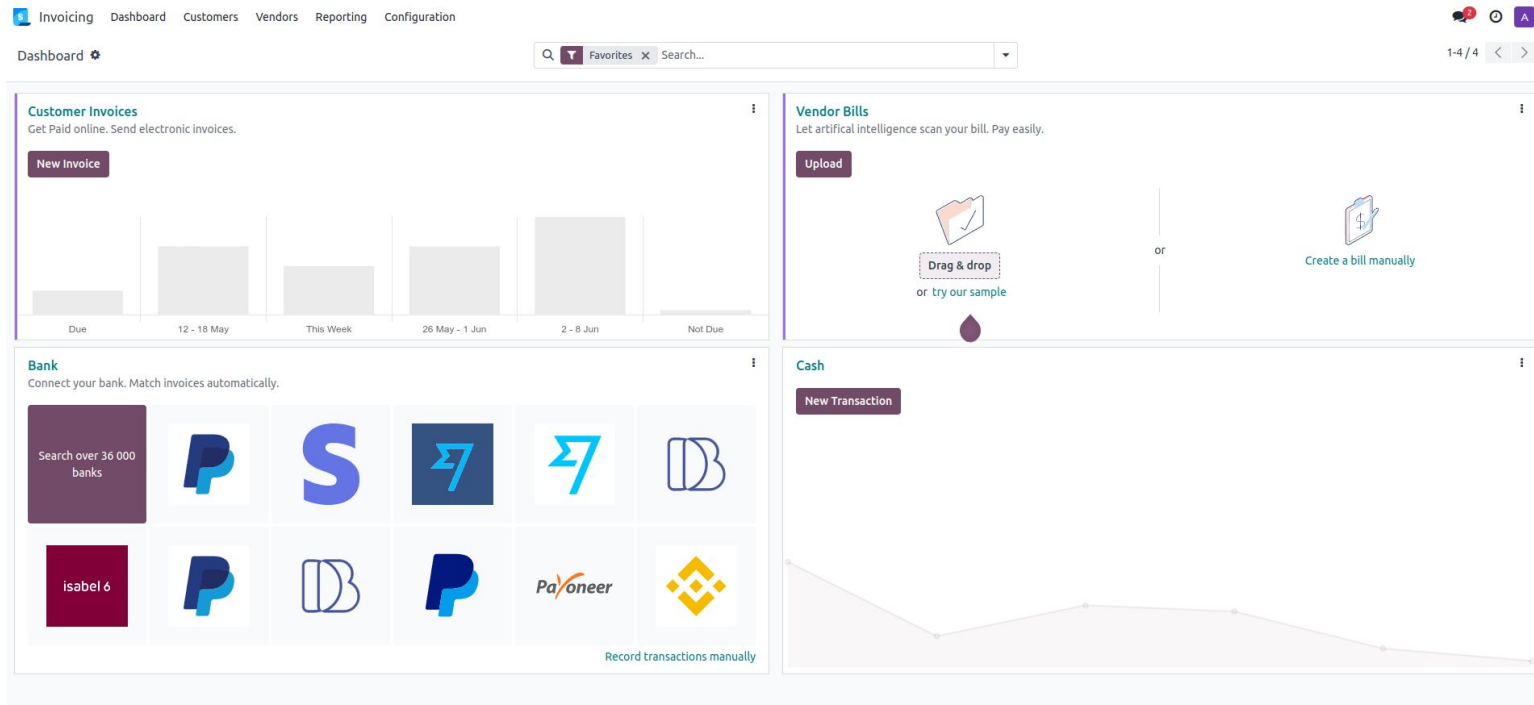
- **availabilities** are taken into account when generating **recurring** shifts

Accounting



A new Invoicing for Enterprise!

- Same Dashboard
- Easier onboarding
- More features



Invoice edition

- Product & description in one column
- Layout configuration preview
- Tax selection guide

Invoice Lines	Journal Items	Other Info									
Product	Label	Account	Analytic Distrib...	Start Date	End Date	Quantity	UoM	Price	Taxes	Tax excl.	
11	[DESK0005] Customizable Desk (Custom, White) 160x80cm with large legs.	[DESK0005] 400000 Product S...	Active account	05/01/2024	07/31/2024	1.00	Units	750.00	15%	\$ 750.00	
12	[EURN6566] Argent	[EURN6566] 400000 Product S...				1.00	Units	295.00	15%	\$ 295.00	

Invoice Lines		Journal Items	Other Info							
Product		Account	Analytic Distribution	Start Date	End Date	Quantity	UoM	Price	Tax	
⌵	[FURN_6666] Acoustic Bloc Screens (White)	400000 Product Sales	Active account	05/01/2024	07/31/2024	1.00	Units	295.00	15%	
⌵	[DESK0005] Customizable Desk (Custom, White) 160x80cm, with large legs.	400000 Product Sales				1.00	Units	750.00	15%	
Add a line Add a section Add a note Catalog										

Lock dates

- Wizard revamp
- Hash on send rather than on post or on demand

Lock Date Alternative

change the lock date wizard; no more lock per role, only per type of operations.

Lock Journal Entries

X

Lock transactions up to specific dates, inclusive.

Lock Sales

Not locked

to lock invoices

block sales journal

Lock Purchases

Not locked

to lock bills

block vendor journal

Lock Tax Return

Not locked

after a tax closing

Lock Everything

Not locked

but allow exceptions

Hard Lock

Not locked

to ensure inalterability

Apply

Discard

Reconciliation : Kanban quick create

Accounting Dashboard Customers Vendors Accounting Reporting Configuration

My Company (San Francisco)

1-8 / 8

New Accounting Dashboard Bank Reconciliation

Only in multicurrency
Default is journal currency

Balance \$ 9,944.87

Validate To Check

Q Journal Bank X Search...

05/07/2024 0.00 USD

Add to New Add to Close

05/07/2024	\$ 96.67
R:9772938 10/07 AX 9415116318 T:5 BRT: 100.00 C/ crop	
05/07/2024	\$ 750.00
Deco Addict INV/2024/00002	
05/07/2024	\$ 102.78
Last Year Interests	
05/07/2024	\$ 2,000.00
Azure Interior First \$ 2,000.00 of invoice 2024/00001	
05/07/2024	\$ 650.00
Azure Interior Prepayment	
05/07/2024	\$ -32.58
Bank Fees	
Bank - 2024-01-01/1	\$ 6,378.00
01/01/2024	\$ 1,275.00
Azure Interior INV/2024/00002 and INV/2024/00003	
01/01/2024	\$ 5,103.00
Initial balance	

Match Existing Entries Batch Payments Manual Operations Discuss

Q Search...

1-40 / 40

Account	Partner	Date	Journal Entry	Label	Open Amount in Currency	Open Amount
211000 Account Payable	Azure Interior	05/07/2024	RBILL/2024/05/0001		\$ 34.50	\$ 34.50 View
101403 Outstanding Receipts		05/07/2024	PBNK1/2024/00002 (Combine Ba...	Customer Payment \$ 34.78 - 05/0...	\$ 34.70	\$ 34.70 View
101403 Outstanding Receipts		05/07/2024	PBNK1/2024/00001 (Combine Ba...	Customer Payment \$ 21.00 - 05/0...	\$ 21.00	\$ 21.00 View
121000 Account Receivable	Test	05/07/2024	INV/2024/00025	INV/2024/00025	\$ 17.25	\$ 17.25 View
121000 Account Receivable	YourCompany, Joel Willis	05/07/2024	INV/2024/00024 (subscription_p...	INV/2024/00024	\$ 80.50	\$ 80.50 View
121000 Account Receivable	YourCompany, Joel Willis	05/07/2024	INV/2024/00023 (subscription_p...	INV/2024/00023	\$ 207.00	\$ 207.00 View
211000 Account Payable	My Belgian Company	05/07/2024	BILL/2024/05/0002		\$ -12,509.00	\$ -12,509.00 View
211000 Account Payable	Azure Interior	05/07/2024	BILL/2024/05/0001		\$ -34.50	\$ -34.50 View
121000 Account Receivable	Deco Addict	05/07/2024	INV/2024/00002		\$ 750.00	\$ 750.00 View

Go to Backend

... And more!

Invoicing

- **Send / Print** UX
- **Duplicates** detection
- New Invoice **layouts**
- Invoice document preview "**Pop-out**"
- **Peppol** improvements

Banks

- Improved UX for **Bank synchronization**
- More **providers**
- **Credit card** management
- Improved **Batch Payments** matching
- **Payment initiation**

Reports

- **Annotations** revamped
- **Journal report** update
- **Date selection** improved
- Financial **budgets**

... And more more!

Analytic

- Analytic **Budgets**
- Distribution **Models Combination**

Miscellaneous

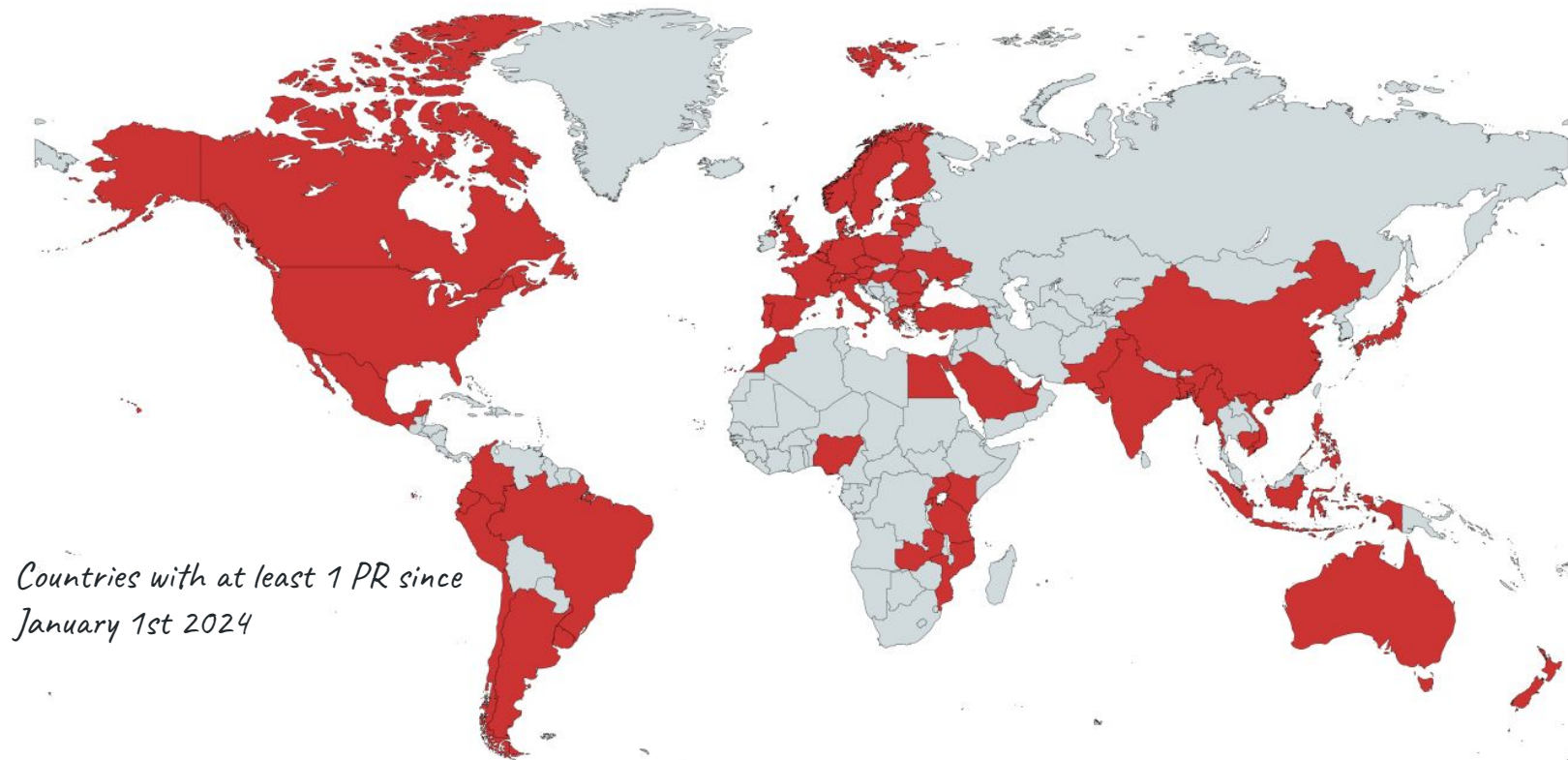
- **Intercompany** transactions
- Improved **Asset** management & import
- Automated **entries naming**
- **Email alias** on Misc journals

- Improved link with **Documents app**
- Improved **Expenses** integration

Localizations



Investing massively



Our 19 offices



Our approach

1/ Basic package

- COA
- Default settings
- Fiscal Positions
- Taxes & Tax report
- Financial statements

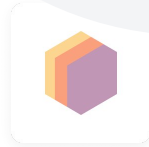
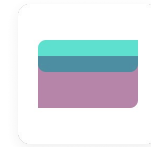
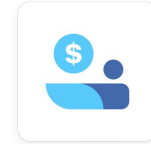
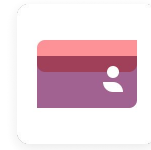
2/ Model updates

- Additional fields on invoice, product, partner, etc.
- Additional values in existing fields

3/ Specific features

- Electronic invoicing
- Country specific reports, model or workflow

Localizations : More than Accounting



HR / Payroll



Attendances

- Report on Over time
- Management of fingerprints
- New Onboarding

Attendances Overview Kiosk Mode Reporting Configuration

New Attendances

Employee X Search...

Today ← Day → Friday, April 19, 2024

Days 12am 1am 2am 3am 4am 5am 6am 7am 8am 9am 10am 11am 12pm 1pm 2pm 3pm 4pm 5pm 6pm 7pm 8pm 9pm 10pm 11pm

▶ Geoffrey Margraff

grey is not supposed to work (based on working schedule or time off)

Ready to track attendances?

Try the kiosk

Try the top • icon (e.g. work from home)

Animated: change of status

Try the backend and reporting:

Load Sample Data

Go to Backend

Recruitment

- *Jobs menu on Website*
- *Onboarding rewritten*
- *Regex to parse job boards incoming emails*
- *Post on Job Boards directly (Monster) - work in progress*
- *Conditional questions on the website for each job position*
- *Populate job position from applicant's pool based on Skills*

Time Off

- *Remove Active fields from Time Off & Allocations*
- *Performance improvement*
- *Display of pending allocations requests*
- *Display the working hours in the Calendar*
- *Approve directly from Overview screen*
- *Option to include/exclude Public Holidays*
- *Option to hide/show Time off types from the Dashboard*

... And more!

Appraisals

- Definition of **Templates**
- **Next Appraisal Date** on public profile
- New **Onboarding**

Lunch

- Order for **other dates**

Referrals

- Refer jobs by **SMS**
- Create a **referral campaign** from Recruitment

... And more more!

Approvals

- New **Automation** options
- Select your **Vendor** in **RFQ approvals**

Fleet

- **Autonomy** on models
- Contact **multiple** drivers

Employee

- **Department visibility** by managers
- **Presence** Rework
- Request signatures from **multiple** employees
- **Automate** employees avatar

... And Payroll

Engine

- **Property** fields on the complete flow
- Global **csv export** for banks
- **Headover** report
- **Editable** warnings on dashboard

L10N

- **Lot of improvements on existing localizations**
 - Belgium, Luxemburg, Kenya, US, U.A.E.
- **New huge features**
 - Australia
 - Switzerland
- **Next on the roadmap**
 - Mexico, Spain, Germany, Indonesia

CRM & Marketing



A brand new app!



Social Share

Take advantage of your communities to promote your content.

Send them a card they'll be able to post online with a click.

Better WhatsApp tools

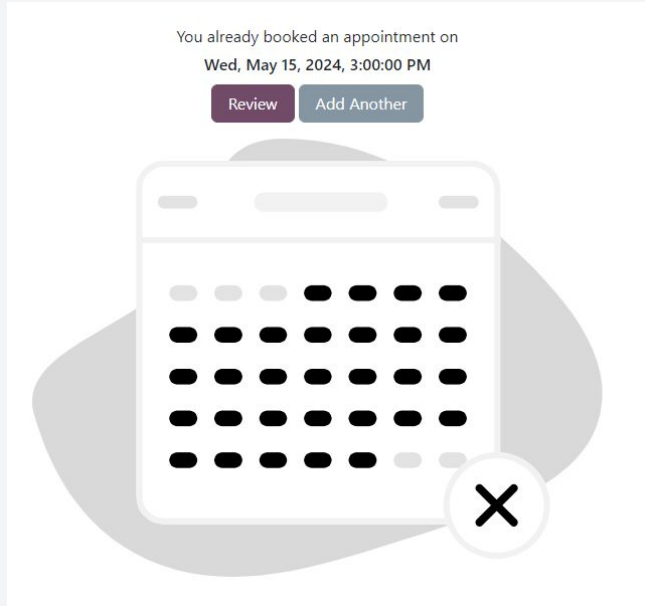
WhatsApp added in a lot of flows (Inventory, Marketing
Automation, ...)



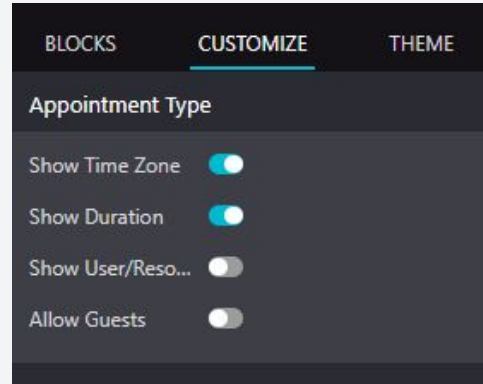
WhatsApp

Appointment

- Catch double-bookings



- Pay per seat
Compute the booking price based on how many seats have been booked
- Customize your pages



... and many other improvements!

But also...


- A lot of Social Improvements
- Design your Marketing opt-out page
- Define the visibility of your Event (via a link public or logged users only)
- See who clicked in your Mailings
- Better Mail Composer
- New Marketing Automation onboarding
- Easier Mail Server configuration

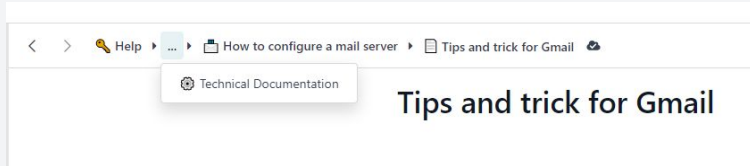
... and a ton of other improvements!

 Knowledge

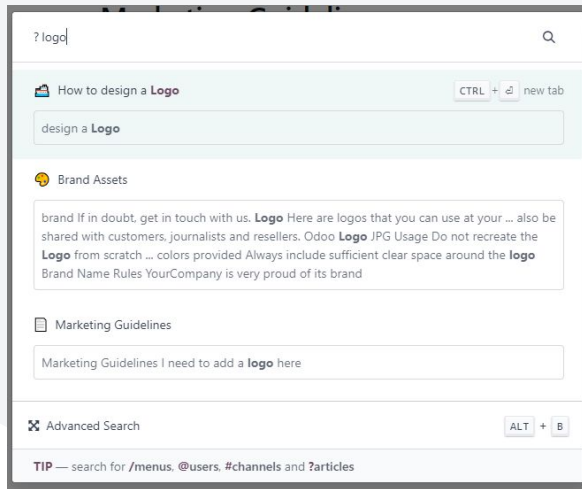



Knowledge made easier

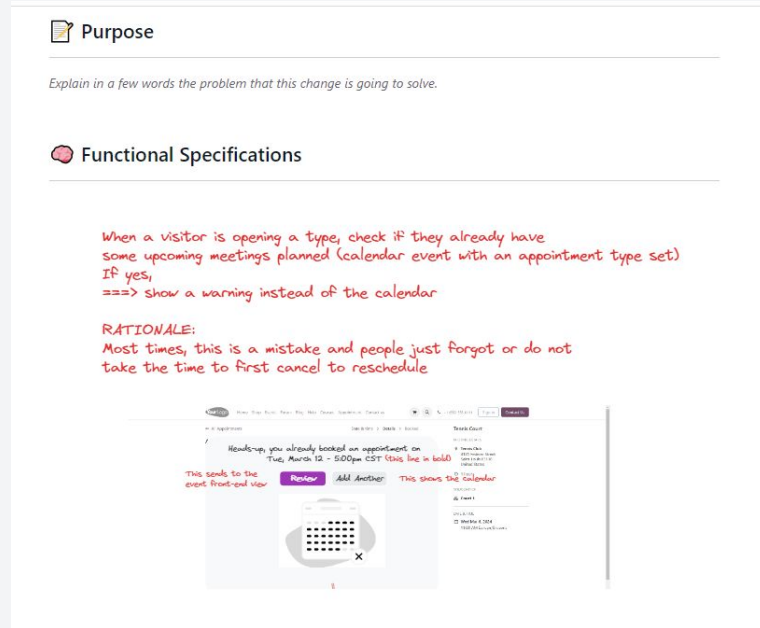
- Clearer Navigation: Always locate your article 



- Search inside your Articles 

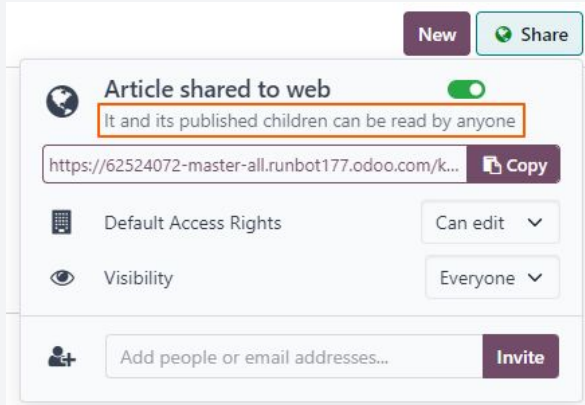


- Insert Excalidraw Scenes into Articles 

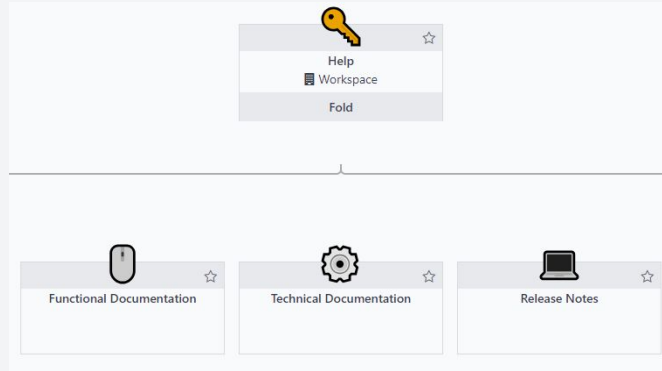


But also...

- Better Publishing Access 🌐



- Hierarchy View 📁

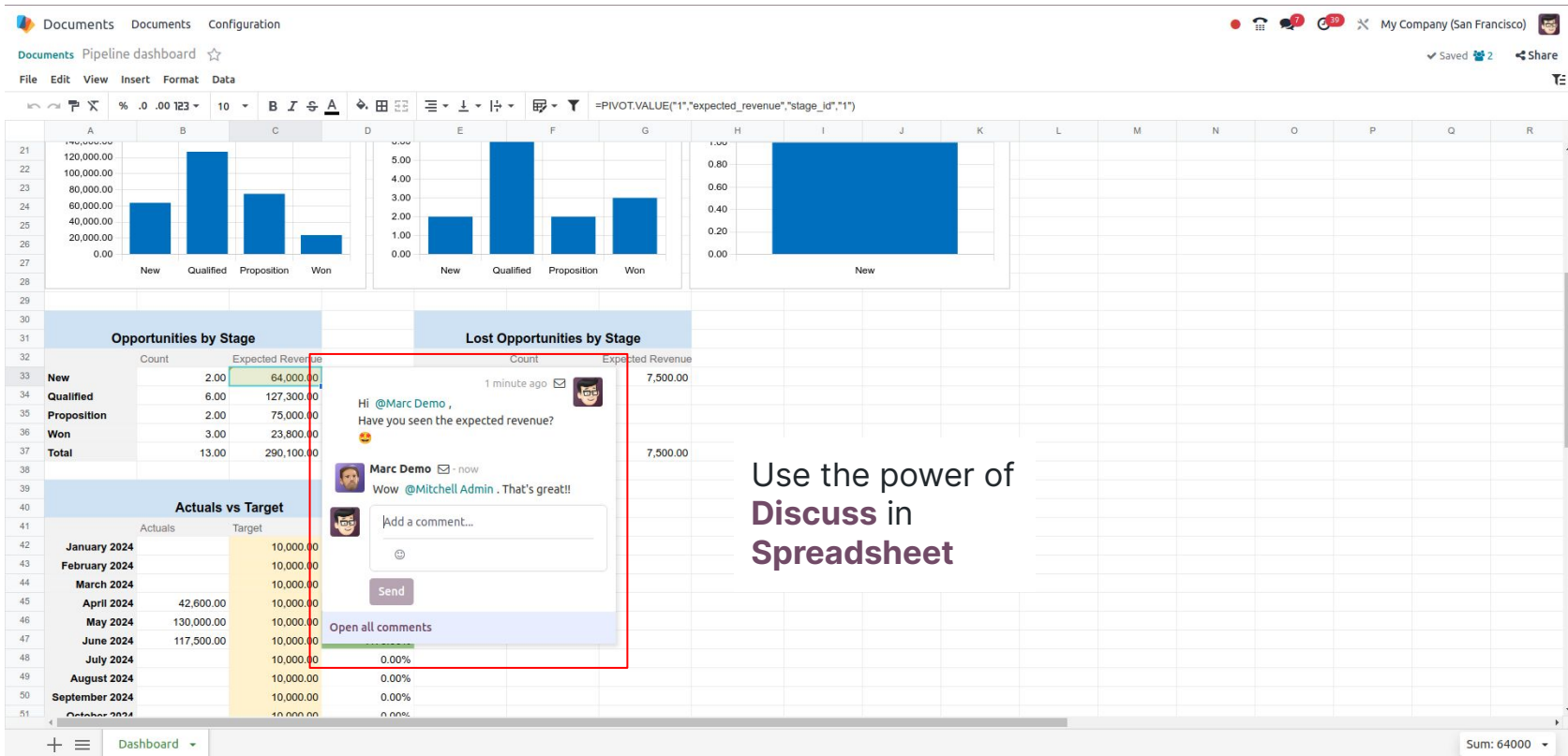


...and a lot of other improvements! 🔥

Spreadsheet & Dashboards



Comments on cell



Lists & Pivots edition

Documents Documents Configuration

Documents Untitled spreadsheet ☆

File Edit View Insert Format Data

10 % .0 .00 123 10 B I T A

1 (#1) Sales Orders by Order Date Sales Pre-Sales Website Total

2 Total Total Total Total

3 2023 \$241.81 \$241.81

4 Deco Addict \$575.00 \$575.00

5 Gemini Furniture \$287.50 \$287.50

6 YourCompany, Joel Willis \$147.09 \$147.09

7 2024 \$15,181.36 \$862.50 \$210.83 \$13,622.67

8 Deco Addict \$44,637.25 \$44,637.25

9 Deco Addict, Douglas Fletcher \$2,300.00 \$2,300.00

10 Gemini Furniture \$8,408.80 \$8,408.80

11 Gemini Furniture, Edwin Hansen \$0.00 \$0.00

12 Gemini Furniture, Oscar Morgan \$0.00 \$0.00

13 Lumber Inc \$862.50 \$862.50

14 Pippo spa \$511.35 \$511.35

15 Ready Mat \$20,192.92 \$20,192.92

16 Ready Mat, Billy Fox \$573.85 \$573.85

17 Ready Mat, Edith Sanchez \$573.85 \$573.85

18 Ready Mat, Kim Snyder \$573.85 \$573.85

19 Wood Corner \$115.58 \$115.58

20 Wood Corner, Ron Gibson \$4,025.00 \$4,025.00

21 Wood Corner, Willie Burke \$2,300.00 \$2,300.00

22 YourCompany, Joel Willis \$1,304.02 \$287.50 \$1,176.95

23 YourCompany, Marc Demo \$172.50 \$172.50

24 Total \$12,940.43 \$862.50 \$210.83 \$11,798.01

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Sheet1

My Company (San Francisco)

✓ Saved 1 Share

Y

Edit dynamic pivots in order to add or edit:

- dimensions
- measures
- domain

Pivot properties

Pivot name
(#1) Sales Orders by Order Date
[Rename](#)
[Duplicate Pivot](#)

Model
Sales Order (sale.order)

Columns [Add](#)

Sales Team [×](#)
Order by Automatic

Rows [Add](#)

Order Date [×](#)
Granularity Year
Order by Automatic

Customer [×](#)
Order by Automatic

Measures [Add](#)

Total [×](#)
Aggregated by Average

Domain
Match all of the following rules:
Salesperson = uid

☒ Defer updates

Sum: _

Data tables

Documents Documents Configuration

Documents Untitled spreadsheet ☆

File Edit View Insert Format Data

% .0 .00 123 10 B I G A

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38

(#1) Sales Orders by Order Date	Sales	Pre-Sales	Website	Total
Total	Total	Total	Total	Total
2023	\$241.81			\$241.81
Deco Addict	\$575.00			\$575.00
Gemini Furniture	\$287.50			\$287.50
YourCompany, Joel Willis	\$147.09			\$147.09
2024	\$15,181.36	\$962.50	\$210.83	\$13,622.67
Deco Addict	\$44,637.25			\$44,637.25
Deco Addict, Douglas Fletcher	\$2,300.00			\$2,300.00
Gemini Furniture	\$8,408.80			\$8,408.80
Gemini Furniture, Edwin Hansen	\$0.00			\$0.00
Gemini Furniture, Oscar Morgan	\$0.00			\$0.00
Lumber Inc		\$862.50		\$862.50
Pippo spa	\$511.35			\$511.35
Ready Mat	\$20,192.92			\$20,192.92
Ready Mat, Billy Fox	\$573.85			\$573.85
Ready Mat, Edith Sanchez	\$573.85			\$573.85
Ready Mat, Kim Snyder	\$573.85			\$573.85
Wood Corner	\$115.58			\$115.58
Wood Corner, Ron Gibson	\$4,025.00			\$4,025.00
Wood Corner, Willie Burke	\$2,300.00			\$2,300.00
YourCompany, Joel Willis	\$1,304.02		\$287.50	\$1,176.95
YourCompany, Marc Demo			\$172.50	\$172.50
Total	\$12,940.43	\$862.50	\$210.83	\$11,798.01

Use **data tables** to quickly:

- sort
- style
- filter
- add new records

Edit table x

Style options

- ☒ Header row(s) 1
- ☒ Total row
- ☒ Banded rows
- ☐ Filter button
- ☒ First column
- ☐ Last column
- ☐ Banded columns

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38

(#1) Sales Orders by Order Date	Sales	Pre-Sales	Website	Total
Total	Total	Total	Total	Total
2023	\$241.81			\$241.81
Deco Addict	\$575.00			\$575.00
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Gemini Furniture, Edwin Hansen	\$0.00			\$0.00
Gemini Furniture, Oscar Morgan	\$0.00			\$0.00
Lumber Inc		\$862.50		\$862.50
Pippo spa	\$511.35			\$511.35
Ready Mat	\$20,192.92			\$20,192.92
Ready Mat, Billy Fox	\$573.85			\$573.85
Ready Mat, Edith Sanchez	\$573.85			\$573.85
Ready Mat, Kim Snyder	\$573.85			\$573.85
Wood Corner	\$115.58			\$115.58
Wood Corner, Ron Gibson	\$4,025.00			\$4,025.00
Wood Corner, Willie Burke	\$2,300.00			\$2,300.00
YourCompany, Joel Willis	\$1,304.02		\$287.50	\$1,176.95
YourCompany, Marc Demo			\$172.50	\$172.50
Total	\$12,940.43	\$862.50	\$210.83	\$11,798.01

Data range

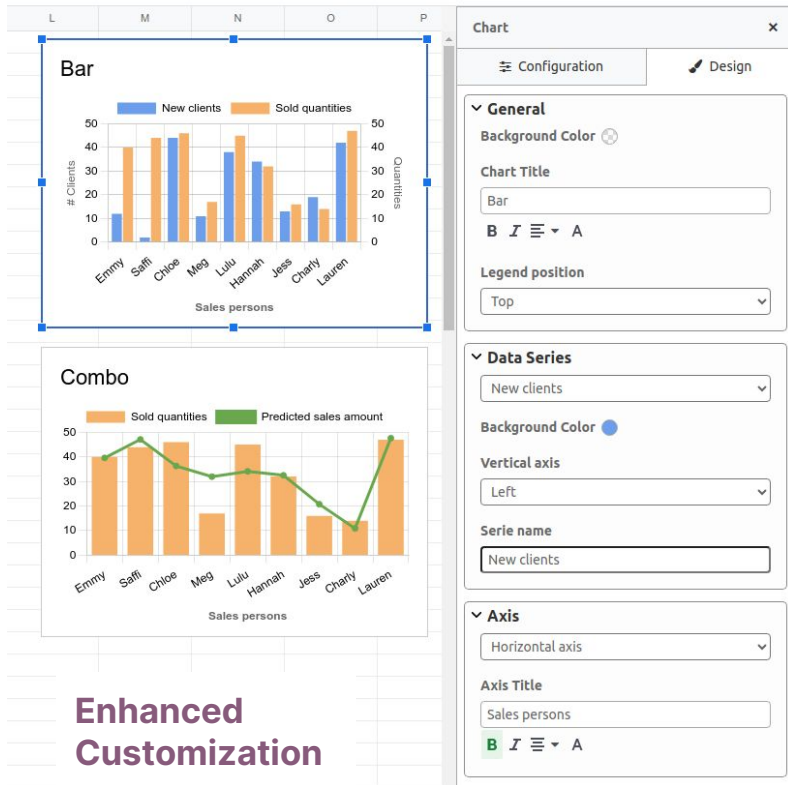
A1

☒ Automatically autofill formulas

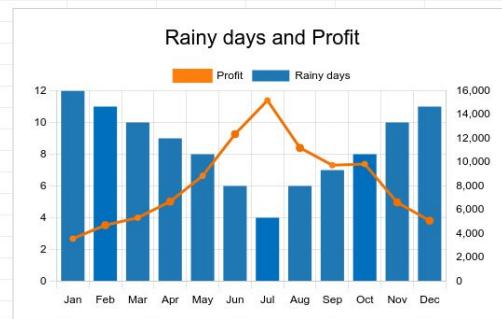
☒ Auto-adjust to formula result

Delete table

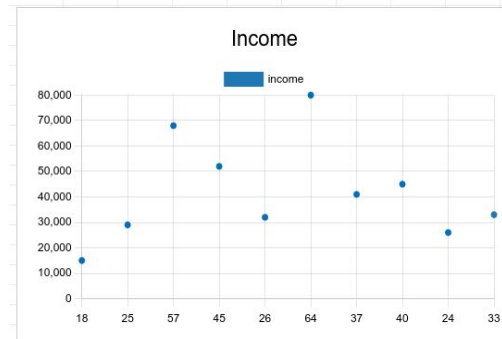
New charts & options



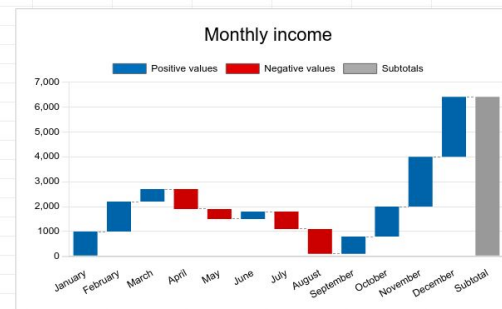
Enhanced
Customization



Combo



Scatter



Waterfall

Performances

Spreadsheets speed comparison

29	sheets
195,000	cells
170,000	formulas
763,000	references

... And more!

- **Improved UX** for dashboards creation
- **New functions** (INDIRECT, INT, CELL & ODOO.RESIDUAL)
- **Improved VLOOKUP**
- **Restore data** from Version History
- Copy-paste from one spreadsheet to another
- Addition of **plain text format**
- Addition of **sheet granularity** in Find & Replace

Documents



... At a glance!

- **Access shared documents** from Portal
- **Attachments from deleted records** are sent to the trash in Documents
- **Reach attached documents** from Accounting (as from a task for instance)
- **Preview XML file** if a PDF embedded
- Use SHIFT+S in the Split Tool to **spot white pages** and **preset the scissors**
- **Batch upload** improvement

Sign



Request a signature from any document

The screenshot displays the Odoo CRM interface for a project named 'S00063 - Plumbing Services'. The top navigation bar includes 'Project', 'Projects', 'Tasks', 'Reporting', and 'Configuration'. The right side shows the company name 'My Company (San Francisco)' and a user profile. The main area is divided into a left sidebar, a central task view, and a right chat panel.

Left Sidebar:

- Start** (button)
- S00063 - Plumbing Services** (star icon)
- Project:** Home Construction
- Milestone:** Piping Installation
- Assignees:** Marc Demo
- Tags:**
- Description:** Add details about this task...
- Timesheets:**

Central Task View:

- Status:** New 6h, In Progress, Done, ...
- Customer:** Deco Addict
- Sales Order Item:** S00063 - Plumbing Services (Deco Addict)
- Deadline:**
- Allocated Time:** 00:00 (0%)
- In Progress** (button)

Context Menu (Open):

- Print
- Archive
- Duplicate
- Delete
- Add Properties
- Restore History
- Request Signature** (highlighted with a red box)
- Share Task
- Send SMS Text Message
- Convert to Task/Sub-Task
- Convert to Ticket
- Send Report

Right Chat Panel:

- Send message** (button)
- Log note** (button)
- WhatsApp** (button)
- Activities** (button)
- Today** (header)
- OdooBot** - 6 hours ago
Subject: Reception of S00063 - Plumbing Services
Dear Deco Addict,

Thank you for contacting us. We appreciate your interest in our products/services. Our team is currently reviewing your inquiry and will respond to your email as soon as possible.
If you have any further questions or concerns in the meantime, please do not hesitate to let us know. We are here to help.

Thank you for your patience.
Best regards,
[Read More](#)
- OdooBot** - 6 hours ago
This task has been created from: S00063 (Plumbing Services)
- OdooBot** - 6 hours ago
Task Created

Request a signature from any document in Odoo and **be notified when it is signed** automatically

Reminder

[Sign](#) [Dashboard](#) [Documents](#) [Reports](#) [Configuration](#)

 My Company (San Francisco) 

[Documents](#)
Your Real Estate Listing Agreement 

1 / 1 < >

[Preview](#) [Cancel](#)

[Sent](#) Fully Signed

[Send message](#) [Log note](#) [WhatsApp](#) [Activities](#)

  1 [Follow](#)

Document Name [?]
Your Real Estate Listing Agreement

Tags [Sales X](#)

Valid Until


Reminder ☒ Send a reminder every 7 days.

Linked To

[Signers](#) [Contacts in copy](#) [Activity Logs](#)

Signer	Email	Role	State	
YourCompany, Joel Willis	joel.willis63@example.com	Customer	To Sign	 Resend

Today

 **OdooBot** - 6 hours ago
The signature mail has been sent to: Joel Willis(Customer)

 **OdooBot** - 6 hours ago
Signature Request created

Control signature reminders more easily than ever, **or disable them** in a single click

... And more!

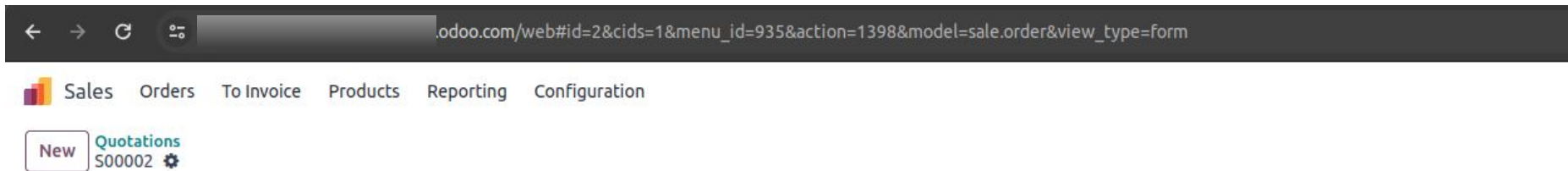
- Addition of **radio buttons**
- Allow **strikethrough**
- **Touch-compatible** sign backend
- Send a **batch of documents** for signature

Framework

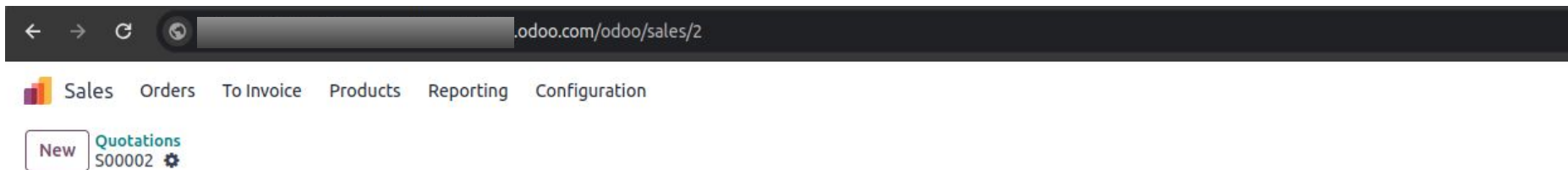


Nice URLs

Before



After



New mobile UI

Header
Too big

The image shows a mobile app interface for a project titled 'Modern Open Space'. The header area is highlighted with a red bracket and the text 'Header Too big'. The header contains a 'New' button, a toggle for 'Modern Open Space', a calendar icon, and a '1 / 1' indicator. Below the header, there are three tabs: 'No Meeting', 'Quotations' (with a '0' count), and 'Rentals' (with a '0' count). A 'Proposition' tab is also visible, showing '1d' and 'Won'. The main form fields include 'Expected Revenue' (\$4,500.00), 'Probability' (0.00 %), 'Customer' (empty), 'Email' (henry@elight.com), 'Phone' (empty), 'Unit' (0.00), and 'Salesperson' (empty).

The image shows a mobile app interface for a project titled 'S00078-Motion Sensors'. The header area is highlighted with a blue bracket and the text 'Header Too big'. The header contains a 'Send by Email' button, a settings icon, a lightning bolt icon, and a '10' notification badge. Below the header, there are three tabs: 'Sprint In Progress', 'Sprint Complet...', and '...'. The main form fields include 'Project' (Home Construction), 'Milestone' (e.g. Product Launch), 'Assignees' (Mitchell Admin), 'Tags' (empty), 'Customer' (Deco Addict), and 'Sales Order Item' (S00063 - Painting (Deco Addict)).

... And more

- Multi-company switcher
- **Print** CSS
- New unit testing framework: **HOOT**
- Bootstrap updated to **5.3**

Thank you!

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Slides

<http://tiny.cc/odoo18>